



## LEARN ADVANCED DIGITAL MARKETING SKILL WITH "DIGITAL PAATHSHALA"

"Master In-Demand Skills & Get Job-Ready in Just 3 Months!"

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## About Us

## WHO WE ARE?

Since 2015, Digital Paathshala has been at the forefront of digital marketing education. Founded with a vision to bridge the digital askill gap in India, our institute has empowered over 5,000 students with the tools, training, and confidence to thrike in the digital era. From aspiring entrepreneurs to working professionals and students, we've transformed careers and businesses alike

## WHAT WE DO

At "Digital Paathshala" wer'en not just teaching Digital marketing – we're shaping tomorrow's Digital leaders. With over 8 years of industry experience and a curriculum powered by the latest At tools and strategies, we provide real-world skills that help you stand out in the ever-evolving digital world.



### **Our Vision**

To be India's most trusted and innovative digital marketing institute, creating future-ready professionals.



### Our Mission

To deliver hands-on, practical digital marketing training that equips learners with real-world skills to succeed in the online world.

## FROM THE DIRECTOR'S DESK



## DEEPANSHI KUKREJA (FOUNDER)

I'm Deepanshi Kukreja, the proud Founder and Lead Mentor at Digital Paathshala. With over 8 years of hands-on experience in the digital marketing industry. I've had the privilege of helping businesses grow online and mentoring aspiring marketers to become industry-ready professionals.

## LAKSHYA KUKREJA DIRECTOR

Lakshya Kukreja, Director at Digital Paathshala Institute, brings a decade of entrepreneurial experience since 2015. As a visionary leader, he guides the institute with a mission to empower future digital marketers through practical, industry-driven education. His goal is to build confident professionals ready to lead in the digital word.



## WHY CHOOSE US ?

Live Projects



## Paid Internship

Learn and Earn Stratgey



Lorem ipsum dolor si





Corporate Level Training

## WHAT OUR STUDENTS SAYS ABOUT US

## "DIKSHA KHATRI"

Digital Paathshala completely transformed my careerl The trainers are highly knowledgealale and supportive. I learned advanced digital marketing skills with Al tools that I now use dially in my freelancing projects. Highly recommended to anyone serious about growing in this field!



## "HEMANT MUNDRA"

I enrolled in the 3-month Digital Marketing course and was impressed with the practical approach. The live projects and tools like ChatGPT and Canva were game-changers. The environment was friendly, and I landed my first client during the course. Best decision ever!

## "ARYAN SHARMA"

Digital Paathshala offers quality education with real-world marketing strategies. The classes were interactive, and I got oneor-one guidance whenever needed. After completing the course, I started my own Instagram business. This institute builds confidence along with skills. Thank you for everything!



## WHAT OUR STUDENT'S SAYS ABOUT US

## "SHIVANI SARDANA"

If you're looking for a career in digital marketing. Digital Paathshala is the place to be. The instructors focus on both theory and hands-on learning. I especially loved the AI integration in digital campaigns. It truly prepared me for the competitive market.



## "PRIYANKA SACHDEVA"

I joined Digital Paathshala as a beginner, and now I feel industryready. The trainers are extremely helpful, and the learning environment is professional. Their support even after course completion is commendable. I highly recommend this institute to anyone aiming for success in idiatal marketing.

## "PARAS YADAV"

Thanks to Digital Paathshala, I cracked my first job interview in digital marketing. The course is structured, upto-date, and focuses on trending tools. They helped me build my portfolio and resume too. Great institute for freshers and working professionals alike!



2025

# Mentor Profile

## **Your Career Guidner**

### **Mission Statement:**

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### Expertise

- SEO
- PPC
- WEBSITE DESIGINING
- SMM
- DATA ANALYTICS

### Contact

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- o www.freelancerdeepanshi.com
- A https://www.linkedin.com/in/deepanshi-kukreja-trainer/



**DEEPANSHI KUKREJA** 

## **TOOLS YOU WILL LEARN**



Learn the Best Digital Marketing Tools with Deepanshi Kukreia!

Get ready to level up your digital skills with hands-on training in the most powerful tools used in the digital marketing industryl From SEO analytics to Google Ads, Meta Business Suite, Carwa, ChatGPT, and more – you'll not only learn how to use them but master how to grow real businesses using them.

## WHO SHOULD JOIN?

Who Can Learn Digital Marketing?

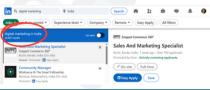


you can do it!

## JOB PROFILES IN DIGITAL MARKETING



## Current jobs Number only on linkedin



## HOW YOU CAN ENROLL?



03

### Attend 2 Free Classes (Online Or Offline)

Try both formats — choose what suits you best. No obligation. Just pure learning! and get experience.

Get Started For Free

04

### Register & Enroll In Your Preferred Batch

Choose your batch timing, complete the enrollment, and unlock access to live classes to learn

Enroll Now

## **OUR PARTNER'S COMPANY**



## NO MORE WORRY FOR INTERNSHIP AND JOB

## **CERTIFICATES YOU GET**



We are also providing individual courses

## Learn Advanced Search Engine Optimization

## 45 Days Course 🎸

## Learn SMM from Experts

## 15 Days Course

## Learn Google Ads from Experts

## 15 Days Course

# Join us and turn your digital dreams into reality!

- 3 Months Course
- 50 Modules
- Live Practical Class
- Live Projects
- Demanding Modules
- Free and Paid Tool Access
- Free Hosting Access 1 Year
- Weekdays and Weekend Classes
- Free & Paid Ai Tools Access
- Daily Doubt Session
- Get 15 Certificates
- Online & Offline Batches Avaiable
- Provide 3 Months Internship (Paid)
- Notes of Every Module
- Ai Tools Deep Dive Training
- 40 Ai Tool Training (Most Using)
- Google Certified Trainer
- 10+ Year Experienced Mentor
- Regular & Alternative Classes Option
- Resume Building Workshops

**VHAT YOU WILL GET IN THIS COURSI** 

## 10 TOPIC, 50 MODULES, 50+ PLATFORMS

## Phase 01 Foundation & Strategy (Week 1-2)

- 1. Introduction to Digital Marketing & Its Ecosystem
- 2. Digital Marketing Career Paths & Income Streams
- 3. Creating a Marketing Funnel (AIDA & STDC Models)
- 4. Market & Competitor Research with AI Tools 5. Identifying Buyer Persona with ChatGPT

## Phase 02 Website & Content Strategy (Week 2-3)

- 6. WordPress Website Design (Using Free Themes & Plugins)
- 7. Landing Page Creation (with Systeme.io & Canva)
- 8. Website Copywriting Using ChatGPT & Jasper Al
- 9. Blog Writing & SEO Ontimization with Frase in / ChatGPT
- 10. Content Strategy & Calendar with Notion + Al Assistants



## 10 TOPIC, 50 MODULES, 50+ PLATFORMS

## Phase 03

## Search Engine Optimization - (Week 4-5)

- 11. SEO Basics & Ranking Factors in 2025
- 12. Keyword Research with Ubersuggest & Google Trends
- 13. On-Page SEO (Using Yoast & RankMath)
- 14. Technical SEO & Site Speed Optimization
- 15. Off-Page SEO: Link Building with Al Outreach Templates
- 16. Local SEO & Google Business Profile Optimization
- 17. SEO Automation with ChatGPT & Free Tools

## Phase 04 Social Media Marketing (SMM) (Week 6-7)

- 18. Instagram Growth Strategy + Reels Planning with Al
- 19. Facebook Page + Facebook Group Marketing
- 20. LinkedIn Branding & Lead Generation Strategy
- 21. YouTube Channel Setup & Video SEO (with AI Script Tools)
- 22. Pinterest & Quora for Business Growth 23. Content Repurposing Strategy Using AI



## 10 TOPIC, 50 MODULES, 50+ PLATFORMS

## Phase 05 Performance Marketing - Paid Ads (Week 8)

- 24. Introduction to Paid Advertising (Google & Meta)
- 25. Google Search & Display Ads Campaign Setup
- 26. Facebook & Instagram Ads Strategy
- 27. YouTube Video Ads Creative & Targeting
- 28. Al Tools for Ad Copywriting (Copy.ai, ChatGPT)
- 29. Performance Tracking & Optimization Techniques
- 30. Budget Planning & ROI Calculation

## Phase 06 Email & WhatsApp Marketing (Week 9)

- 31. Email Marketing Tools (MailerLite, Systeme.io)
- 32. Automated Email Sequences with Al Assistance
- 33. Lead Magnet Creation & Landing Page Integration
- 34, WhatsApp Business & Broadcast Strategy
- 35. Al Tools for Cold Emails & Follow-Ups



## 10 TOPIC, 50 MODULES, 50+ PLATFORMS



## Phase 07 Ecommerce & Affiliate Marketing (Week 10)

- 36. Starting Your Ecommerce Store with Shopify/Meesho
- 37. Product Research Using Al (ChatGPT, Amazon Tools)
- 38. Dropshipping & Affiliate Marketing Strategies
- 39. Affiliate Platforms Setup (Amazon, ClickBank, etc.)
- 40. Creating Affiliate Blogs & YouTube Monetization Plan

## Phase 08 Analytics, Funnels & Automation (Week 11)

- 41. Google Analytics & Tag Manager Setup 4
- 42. Sales Funnels with Systeme.io & Al Convwriting
- 43. Facebook Pixel & Conversion API Basics
- 44. Marketing Automation with Zapier + ChatGPT



## 10 TOPIC, 50 MODULES, 50+ PLATFORMS

## Phase 09 Branding, Freelancing & Career Launch (Week 12)

- 45. Building a Personal Brand Online
- 46. Portfolio & Resume Creation with Al (Canva + ChatGPT)
- 47. Freelancing on Upwork, Fiverr & LinkedIn Strategy
- 48. Client Pitching & Proposal Writing with ChatGPT
- 49. Mock Interviews + Job Preparation
- 50. Final Project: 360° Digital Marketing Strategy Presentation

## Phase 10 Top Free Tools Used

- Al Tools: ChatGPT, Jasper Al (free trials), Copy.ai, Frase.io, Notion Al
- Design: Canva, Adobe Express
- Web & SEO: WordPress, Yoast SEO, RankMath, Ubersuggest
- Email & Funnel: Systeme.io, MailerLite
- Automation: Zapier, Google Sheets
- Analytics: Google Analytics, Meta Ads Manager

# Now Time to Explore Advanced Digital Marketing Course Content

- ④ 4 Months Course
- Live Practical Class

- Verified Technical Modules

- Weekdays and Weekend Classes
- Free & Paid Ai Tools Access
- Daily Doubt Session 2 Times
- Online & Offline Batches Avaiable
- Provide 5 Months Internship (Paid)

- Regular & Alternative Classes Option
- Resume Building Workshops

**VHAT YOU WILL GET IN THIS COURSE** 

## 65 MODULES, 70+ PLATFORMS

## Phase 01 Month 1: Foundations of Digital Marketing + AI (16 Modules)

## 1 - Introduction to Digital Marketing

- · Definition, Scope & Benefits
- · Digital vs Traditional Marketing
- · Types of Digital Channels
- Career Opportunities

### 2 - Understanding Marketing Funnels

- TOFU, MOFU, BOFU Explained
- · Awareness to Conversion Stages
- · Funnel Metrics and Measurement

### 3 - Buyer Persona and Consumer Journey

- · Creating Buyer Personas
- Mapping Customer Journey
- Decision-Making Psychology

## 4 - Basics of AI in Digital Marketing

- · What is AI?
- · Role of Al in Marketing
- · Types of AI (NLP, ML, CV)

## 65 MODULES, 70+ PLATFORMS



## 5 - Al Tools for Market Research

- · ChatGPT for Surveys & Competitor Analysis
- · Semrush for SEO Research
- · Google Trends & Keyword Planner

### 6 - Copywriting Fundamentals + Al Assistance

- · Types of Copywriting (Ad, Email, Website)
- Emotional vs Logical Copy
- · Al Tools: Jasper, Copy.ai, Writesonic

### 7 - Branding & Storytelling

- Brand Positioning
- · Creating a Brand Voice
- Tools: Namelix, Looka

### 8 - Blogging + SEO Writing with AI

- · Blog Structure, Headings, CTA
- · Al for Title, Meta, Paragraphs
- Tools: Frase, Surfer SEO

## 65 MODULES, 70+ PLATFORMS

## Phase 01

## 9 - Keyword Research (SEO + Paid)

- · Types of Keywords (Short-tail, Long-tail)
- · Keyword Intent
- · Tools: Ubersuggest, Semrush

### 10 - On-Page SEO Optimization

- · Meta Tags, Header Tags, Alt Text
- · URL Structure, Internal Linking
- Tools: Yoast SEO, RankMath

### 11 - Off-Page SEO & Link Building

- Backlink Types & Strategies
- · Guest Posting, Forum Marketing
- · Tools: Ahrefs, Moz

### 12 - Technical SEO

- · Sitemap, Robots.txt, Canonical Tags
- Page Speed Optimization
- · Tools: Screaming Frog, GTmetrix

## 65 MODULES, 70+ PLATFORMS

## Phase 01

## 13 - Al in SEO

- Al for SEO Strategy
- Tools: Clearscope, Surfer SEO, NeuronWriter

### 14 - Intro to Website Development

- · Meta Tags, Header Tags, Alt Text
- URL Structure, Internal Linking
- Tools: Yoast SEO, RankMath

### 15 - Building Website on WordPress

- Plugin Installation
- Page Builders (Elementor)
- Blog & Contact Forms

## 16 - Integrating SEO Tools in Website

- Installing Yoast/RM
- Analytics & Search Console
- Sitemap Submission

## 65 MODULES, 70+ PLATFORMS

## Phase 02 Month 2: Social Media, Al Tools & Design (17 Modules)

## 17 - Social Media Strategy + Planning

- Platform Selection
- Audience Research
- Weekly/Monthly Calendar

### 18 - AI for Social Media Content Creation

- · Tools: Canva Al, ChatGPT, Ocoya
- · Content Pillars, Hashtags, Captions

## 19 - Instagram Marketing Mastery

- Growth Tactics (Reels, Stories)
- · Highlights, Link in Bio Tools

### **20 - Facebook Marketing**

- · Page Setup, Groups, Insights
- · Organic Strategy + Community Building

## 65 MODULES, 70+ PLATFORMS

Phase 02

## 21 - LinkedIn Marketing

- · Profile Optimization
- B2B Lead Generation
- · LinkedIn Al Tools: Taplio

## 22 - Twitter/X & Threads Marketing

- Twitter Threads, Scheduling
- Tools: Typefully, Tweet Hunter

## 23 - YouTube Marketing + AI Tools

- SEO for YouTube
- · Tools: VidIQ, TubeBuddy, Pictory

## 24 - Reels and Shorts Creation

- · Hook, CTA, Retention Tricks
- Tools: InVideo, Lumen5, Pictory



## 65 MODULES, 70+ PLATFORMS

Phase 02

## 25 -Social Media Ad Copy with Al

- Ad Structure (AIDA/PAS)
- · Tools: Copy.ai, Jasper, Write sonic

### 26 - Facebook & Instagram Ads

- · Campaign Setup, Budgeting
- Custom Audiences & Retargeting

### 27 - Ad Creative Designing Tools

- Canva, AdCreative.ai, Designs.ai
- Carousel, Banner, Reels Design

## 28- LinkedIn & Twitter Ad Campaigns

- Targeting Filters
- B2B Strategy & Retargeting



## 65 MODULES, 70+ PLATFORMS

Phase 02

### **29**-Social Media Automation

- · Scheduling Tools: Publer, SocialBee, Buffer
- Analytics Automation

## **30 - Influencer & UGC Marketing**

- Finding & Collaborating with Influencers
- Al Tools: Heepsy, Brand24

## **31 - Email Marketing Basics**

- List Building, Campaign Types
- · Tools: Mailchimp, Beehiiv

## 32 - AI Email Copy & Automation

- Personalized Campaigns
- A/B Testing Subject Lines



## 65 MODULES, 70+ PLATFORMS

Phase 02

## 33 -Messenger & WhatsApp Marketing

- · Chatbots, Auto-replies
- · Tools: WATI, Manychat



## 65 MODULES, 70+ PLATFORMS

## Phase 03 Month 3: Paid Ads, Funnels & Analytics (16 Modules)

## 34 - Google Ads (Search Network)

- Campaign Structure, Extensions
- Quality Score, Ad Rank

## 35 - Google Display & YouTube Ads

- Banner Sizes, Video Ads
- Tools: Flexclip, InVideo

## 36 - Google Ads Keyword Planning

- Match Types
- CPC Strategy

## 37 - Remarketing Campaigns

- · Setup via GA4 & Meta
- Retargeting Strategies

## 65 MODULES, 70+ PLATFORMS

## Phase 03

## **38 - Landing Page Creation**

- Page Design, CTA Placement
- Tools: Unbounce, Swipe Pages

## **39 - Sales Funnel Strategy**

- · Lead Magnet, Tripwire
- Funnel Mapping Tools

## 40 - ClickFunnels + GoHighLevel Intro

- Email SMS Automation
- Funnel Templates

## 41 - Conversion Rate Optimization

- · A/B Testing, Heatmaps
- Tools: Hotjar, Crazy Egg

## 65 MODULES, 70+ PLATFORMS

## Phase 03

## 42 - Google Analytics 4 (GA4)

- Traffic Analysis
- Goal & Event Tracking

## 43 - Google Tag Manager

- Triggers, Variables, Tags
- Integration with GA4

## 44 - AI-Powered Analytics & Forecasting

Predictive Analytics Tools: Pecan AI, Supermetrics

## 45 - Ecommerce Marketing with AI

- Shopify, WooCommerce SEO
- Tools: ChatGPT for Product Pages



## 65 MODULES, 70+ PLATFORMS

## Phase 03

## 46 - Dropshipping Strategy

- Product Sourcing
- Tools: SellTheTrend, Oberlo

## 47 - Affiliate Marketing

- Affiliate Networks
- Tools: Impact, PartnerStack

## 48 - Tracking ROI + Reporting Tools

- DashThis, Looker Studio
- · Campaign-wise Analytics

## 49 - YouTube & Video Ad Analytics

- Engagement Metrics
- CTR, View Rate, Watch Time

## 65 MODULES, 70+ PLATFORMS

## Phase 04 Month ; 4 Al Mastery, Freelancing & Projects (16 Modules)

## **50 -Advanced ChatGPT for Marketers**

- Prompt Engineering
- Automated Campaign Generation

### 51 - Al-Powered Video & Image Creation

- · Tools: Midjourney, Runway ML, Synthesia
- Avatars, Voiceover Videos

## 52 - Al Content Repurposing

- Blog → Reels → Emails
- · Tools: Repurpose.io

## 53 - Voice Search Optimization

- Smart Speakers, Mobile Assistants
- Structured Data for Voice SEO

## 65 MODULES, 70+ PLATFORMS

Phase 04

## 54 - Programmatic Advertising

- Real-Time Bidding Explained
- Tools: SmartyAds, StackAdapt

## 55 - Neuromarketing + AI Tools

- Eye Tracking, Sentiment Analysis
- Emotional Triggers

## 56 - AI Ethics in Marketing

- Data Privacy
- Transparent Use of AI

### 57 - Local SEO & Maps Optimization

- Google My Business Setup
- Reviews + Citations



## 65 MODULES, 70+ PLATFORMS

## Phase 04

## 58 - Online Event Marketing

- Webinars, Virtual Summits
- Tools: Zoom, StreamYard

## 59 - Mobile App Marketing + ASO

- App Store Optimization
- Tools: AppTweak, ChatGPT

## 60 - Personal Branding on Digital Platforms

- LinkedIn Optimization
- Blog/Portfolio Website

## 61 - Freelancing as a Digital Marketer

- Platforms: Fiverr, Upwork
- · Proposal Writing with Al



## 65 MODULES, 70+ PLATFORMS

## Phase 04

## 62 - Client Onboarding & Reporting

- Reports, Dashboards
- Tools: DashThis, Looker Studio

## 63 - Agency Model & Business Setup

- Service Pricing
- Retainer & Project-Based Models

## 64 - Capstone Project (Real Client/Simulated)

- Strategy Creation, Execution, Reporting
- Final Presentation

## 65 - Certificate + Interview Preparation

- · Resume, Portfolio, Mock Interviews
- Placement Support / Freelancing Launch



## **OUR HAPPY MOMENTS**















